NCCN Guidelines and Their Impact on Coverage Policy

The NCCN has had, from its inception, the guiding objective of “positively influencing and improving decisions that influence and impact the access to, availability of, utilization of, and delivery of appropriate cancer care on behalf of patients.” This has not been some idle axiom. NCCN has sought to actively develop and communicate the Guidelines information in formats most useful to end-user groups. It is critical that provider scientific/clinical organizations do so to assert what are the most appropriate and effective interventions for patients with cancer.

Coverage Policy

The most striking application of the NCCN scientific, evaluative, and evidence-based information is the story of the NCCN Drugs & Biologics Compendium. In late 2004, NCCN decided to transpose and translate recommendations about the use of drugs and biologics in the NCCN Guidelines into a compendium format—listings of appropriate uses of drugs and biologics. Indeed, in the late 1980s and early 1990s, laws were passed in 32 states that mandated the use of 3 compendia (AMA Drug Evaluations, USP-DI, AHFS Formulary) by private payers to decide on coverage for the use of drugs.

These laws were precipitated by an insurance practice of denying uses of drugs not explicitly approved by the FDA (on the FDA labels) for them. In oncology, this was a major issue because, at the time, upwards of 50% of the uses of drugs was beyond the scope of the FDA label. Indeed, for patients with the serious and life-threatening diagnosis of cancer, denial of a drug with evidence supporting its use was a major concern and serious threat to that patient’s life expectancy. Conversely, if a compendium indicated a use was appropriate or was listed, the private payer had to cover that use of that drug. In 1993, the Congressional Omnibus Budget Reconciliation Act included a provision that mandated that the Medicare program do the same. In 1994, this legislative provision was incorporated into regulation and followed by formal guidance to intermediaries and carriers that required the compendia to be the basis for coverage determinations.

In January of 2008, United HealthCare (UHC), the largest private payer in the United States, announced that UHC would be the first private payer to base coverage determinations about the use of drugs and biologics in cancer care on the NCCN Compendium. This announcement has been followed by communications from most other large private payers that they would also use the NCCN Compendium as the basis for coverage policy and determinations. On June 5, 2008, CMS announced that the NCCN Compendium would be become a mandated resource to be used by Medicare contractors for the establishment of coverage policy.

The importance of these announcements is that within 10 years, NCCN has been able to flip the decision-making system so that an organization of major cancer centers and their physician thought leaders, after review of scientific evidence, put forth recommendations about what constitutes appropriate care for patients and these recommendations are being followed and adhered to by public and private payers.

In summary, NCCN has successfully adapted the content of the NCCN Guidelines into formats, like the NCCN Compendium, that inform and facilitate decision-making about appropriate interventions in oncology. These different decision formats or tools serve to assure that innovative technologies are available for appropriate use in patients based on positive coverage determinations by public and private payors.